

|   |  |   |   |
|---|--|---|---|
| TABULATION SHEET FOR:<br>BID# <u>SDOC-07-068 LC</u><br>PAGES GO ACROSS THEN DOWN<br>DATE/TIME: <u>02/21/07@2:00PM</u><br><b>CAFETERIA SMALLWARES</b><br>READ BY: <u>Linda Ciraldo</u><br>RECORDED BY: <u>Kristy Rumping</u> | Calico Industries, Inc.<br>9045 Junction Drive<br>Annapolis Junction, MD 20701 | Central Products, Inc.<br>7750 Georgetown Rd.<br>Indianapolis, IN 46268 | International Restaurant Distributors<br>150 Semoran Commerce Place<br>Apopka, FL 32703 |
| <b>Bid Signed - Non Collusion Form</b>  | Yes  | Yes   | Yes   |
| <b>Insurance Documentation</b>  | Yes  | Yes   | Yes   |
| <b>Drug Free Workplace Certification Form</b>   | Yes  | Yes   | Yes   |
| <b>PRICE SHEET</b>  |  |   |   |
| <b>1. Cafeteria Smallwares</b>  |  |   |   |
| <b>a. Manufacturer/Catalog Name</b>   | Calico Industries, Inc.  | Central Restaurant Products   | Advance TABCO   |
| <b>Discount off Catalog and/or Price Sheet</b>  | 20%*   | Vol 1 2007<br>20%   | 50%   |
| <b>b. Manufacturer/Catalog Name</b>   | Cambro   |   | American Metalcraft   |
| <b>Discount off Catalog and/or Price Sheet</b>  | 46.5%*   |   | 50%   |
| <b>c. Manufacturer/Catalog Name</b>   | Carlisle Catalog   |   | Anchor Hocking  |
| <b>Discount off Catalog and/or Price Sheet</b>  | 47%*   |   | 50%   |
| <b>d. Manufacturer/Catalog Name</b>   | Vollrath Catalog   |   | Cambro  |
| <b>Discount off Catalog and/or Price Sheet</b>  | 47.5%*   |   | 50%   |
| <b>e. Manufacturer/Catalog Name</b>   | Rubbermaid Catalog   |   | Continental Mfg   |
| <b>Discount off Catalog and/or Price Sheet</b>  | 43%*   |   | 50%   |
| <b>f. Manufacturer/Catalog Name</b>   |  |   | Dexter Russel   |
| <b>Discount off Catalog and/or Price Sheet</b>  |  |   | 50%   |

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 Annapolis Junction, MD 20701

Central Products, Inc.  
 7750 Georgetown Rd.  
 Indianapolis, IN 46268

International Restaurant Distributors  
 150 Semoran Commerce Place  
 Apopka, FL 32703

**g. Manufacturer/Catalog Name**  
 \_\_\_\_\_  
**Discount off Catalog and/or Price Sheet** \_\_\_\_\_

G.E.T  
 50%

**h. Manufacturer/Catalog Name**  
 \_\_\_\_\_  
**Discount off Catalog and/or Price Sheet** \_\_\_\_\_

Homer Laughlin  
 50%

**i. Manufacturer/Catalog Name**  
 \_\_\_\_\_  
**Discount off Catalog and/or Price Sheet** \_\_\_\_\_

Lincoln/Wearever  
 50%

**j. Manufacturer/Catalog Name**  
 \_\_\_\_\_  
**Discount off Catalog and/or Price Sheet** \_\_\_\_\_

Oneida  
 50%

**k. Manufacturer/Catalog Name**  
 \_\_\_\_\_  
**Discount off Catalog and/or Price Sheet** \_\_\_\_\_

R.H. FORSCHNER  
 50%

**l. Manufacturer/Catalog Name**  
 \_\_\_\_\_  
**Discount off Catalog and/or Price Sheet** \_\_\_\_\_

San Jamar  
 50%

**m. Manufacturer/Catalog Name**  
 \_\_\_\_\_  
**Discount off Catalog and/or Price Sheet** \_\_\_\_\_

Taylor Precision  
 50%

**n. Manufacturer/Catalog Name**  
 \_\_\_\_\_  
**Discount off Catalog and/or Price Sheet** \_\_\_\_\_

Vollrath  
 50%

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**o. Manufacturer/Catalog Name**  
 \_\_\_\_\_  
**Discount off Catalog and/or Price Sheet** \_\_\_\_\_

Waring/Conair  
 50%

**p. Manufacturer/Catalog Name**  
 \_\_\_\_\_  
**Discount off Catalog and/or Price Sheet** \_\_\_\_\_

Admiral Craft  
 50%

**q. Manufacturer/Catalog Name**  
 \_\_\_\_\_  
**Discount off Catalog and/or Price Sheet** \_\_\_\_\_

Carlisle  
 50%

**r. Manufacturer/Catalog Name**  
 \_\_\_\_\_  
**Discount off Catalog and/or Price Sheet** \_\_\_\_\_

Update International  
 50%

**s. Manufacturer/Catalog Name**  
 \_\_\_\_\_  
**Discount off Catalog and/or Price Sheet** \_\_\_\_\_

Browne-Halco  
 50%

**t. Manufacturer/Catalog Name**  
 \_\_\_\_\_  
**Discount off Catalog and/or Price Sheet** \_\_\_\_\_

Crest Ware  
 50%

**u. Manufacturer/Catalog Name**  
 \_\_\_\_\_  
**Discount off Catalog and/or Price Sheet** \_\_\_\_\_

Comark  
 50%

**v. Manufacturer/Catalog Name**  
 \_\_\_\_\_  
**Discount off Catalog and/or Price Sheet** \_\_\_\_\_

Eagle  
 50%

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| <b>w. Manufacturer/Catalog Name</b><br><hr/> <b>Discount off Catalog and/or Price Sheet</b>   |  |   |  |
| <b>x. Manufacturer/Catalog Name</b><br><hr/> <b>Discount off Catalog and/or Price Sheet</b>   |  |   | Nemco<br>45%   |
| <b>y. Manufacturer/Catalog Name</b><br><hr/> <b>Discount off Catalog and/or Price Sheet</b>   |  |   | Lakeside<br>45%  |
| <b>aa. Manufacturer/Catalog Name</b><br><hr/> <b>Discount off Catalog and/or Price Sheet</b>  |  |   | Edlund<br>45%  |
| <b>bb. Manufacturer/Catalog Name</b><br><hr/> <b>Discount off Catalog and/or Price Sheet</b>  |  |   | Server Products<br>45%   |
| <b>cc. Manufacturer/Catalog Name</b><br><hr/> <b>Discount off Catalog and/or Price Sheet</b>  |  |   | Franklin Machine<br>45%  |
| <b>dd. Manufacturer/Catalog Name</b><br><hr/> <b>Discount off Catalog and/or Price Sheet</b>  |  |   | Tablecraft<br>45%  |
| <b>ee. Manufacturer/Catalog Name</b><br><hr/> <b>Discount off Catalog and/or Price Sheet</b>  |  |   | Hamilton Beach<br>45%  |

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| <b>ff. Manufacturer/Catalog Name</b><br><hr/> <b>Discount off Catalog and/or Price Sheet</b>  |  |   | Best Value<br>45%   |
| <b>gg. Manufacturer/Catalog Name</b><br><hr/> <b>Discount off Catalog and/or Price Sheet</b>  |  |   | Bunn O Matic<br>45%   |
| <b>hh. Manufacturer/Catalog Name</b><br><hr/> <b>Discount off Catalog and/or Price Sheet</b>  |  |   | Regal Ware<br>40%   |
| <b>ii. Manufacturer/Catalog Name</b><br><hr/> <b>Discount off Catalog and/or Price Sheet</b>  |  |   | Win Holt<br>40%   |
| <b>jj. Manufacturer/Catalog Name</b><br><hr/> <b>Discount off Catalog and/or Price Sheet</b>  |  |   | Toast Master<br>40%   |
| <b>2. Would there be a larger discount given large orders that are shipped to one location? _____ Yes _____ No</b>  | No   | Yes   | No  |

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**3. Exceptions:** \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

Soft goods and Smallwares will have a 20% discount off the the current catalog pricing at the time of sale. \*Equipment will be priced at the time of sale, due to market conditions, Equipment to be determined by Calico (basically, any carts,, racks, gas, or electric items). \*Poly trash/food bags, food film and aluminum foil will be priced at the time of sale due to market conditions. \*Prices quoted will be tailgate delivery. \*The minimum for prepaid freight will be \$350. Any orders under \$350 will be charged 15% freight. \*Please call for current pricing on any items not shown in the catalog. \*This quotation will be good for one(1) year from agreed award, and may be extended for additional time, pending agreement with both parties.

5% additional on orders over 1K  
 Freight equals \$25 on orders over \$500  
 \$50 under 1K  
 \$100 on 1K and up  
 Does not include large Equip.

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| <p><b>4. Delivery Time After Receipt of Order:</b><br/>         _____<br/>         _____</p>   | <p>Within 30 day ARO</p>  | <p>1-2 weeks</p>  | <p>30 days</p>  |
| <p><b>5. Minimum Order Dollar Amount, if applicable:</b> _____</p>   | <p>*Please see attached letter*</p>   | <p>N/A</p>  | <p>200.00</p>   |
| <p><b>6. Area Representative:</b><br/> <b>Name:</b> _____<br/> <b>Address:</b> _____<br/> <b>Phone Number:</b> _____<br/> <b>Fax:</b> _____</p>  | <p>Art Stewart<br/>         6806 SW 86th Terrace<br/>         Gainesville, FL 32508<br/>         Phone 352.332.7272<br/>         Fax 352.338.1927</p> | <p>Richard Hyde/CRP<br/>         7750 Georgetown Rd<br/>         Indpls, IN 46268<br/>         Phone 800.222.5107 x 289<br/>         Fax 800.882.0086</p> | <p>Howard Zufelt<br/>         150 Semoran Commerce<br/>         Place<br/>         Apopka, FL 32779<br/>         Phone 407.886.6691<br/>         Fax 407.886.0534</p> |
| <p><b>7. Catalogs and/or price sheets submitted with bid:</b><br/>         _____ Yes _____ No</p>  | <p>Yes</p>  | <p>Yes</p>  | <p>Yes</p>  |
|  |   |   |   |